

# Capability Statement



Ex Nihilo is a trusted advisor to the government and its team members, providing objective governance, risk management and compliance services based on a thorough understanding of customer requirements and deep systems integration experience. Ex Nihilo provides the expertise and training necessary to ensure compliance with a variety of regulations, policies and directives governing the acquisition, development and deployment of systems throughout the enterprise such as DoD 5000, FISMA, Clinger-Cohen, HIPAA, NIST SP 800-53, PMBOK, CMMi, ITIL, CobIT, and ISO/IEC 27002.

Since 2002, we have helped our customers streamline workloads, manage risks, reduce costs and realize millions of dollars in savings. Our customers include the Department of Defense, Baltimore Substance Abuse Systems, Inc., Hewlett Packard, Sun Microsystems, Northrop Grumman, DCCA and others.

## Core Competencies

- Governance
- Cyber Security
- Systems Engineering
- Acquisition Logistics
- Risk Management
- Project Management
- Training

## Differentiators

- **Ex Nihilo Project Management Methodology (EPM<sup>2</sup>)** - Consistent with the Project Management Institute's Project Management Body of Knowledge (PMBOK)
- **EGRC**— Streamlined Ex Nihilo Governance, Risk Management and Compliance Matrix
- **CGEIT**—Certified in the Governance of Enterprise IT

## Past Performance

**Cyber Security:** Performed information assurance / cyber security for the deployment of tools that provide critical infrastructure protection.

**IT Governance:** Performed acquisition logistics, information assurance, IT governance and training for the deployment of software and hardware upgrades to over 30 CONUS and OCONUS locations.

**Risk Management:** Performed a risk assessment, hardware evaluation and recommendation resulting in over \$1 million in savings.

**Project Management:** Managed the requirements for over 50 Systems, over \$4 million in hardware/software, and successfully completed the implementation of technology to support 200 personnel, three labs, 15 enterprise servers and several major systems.

***“Trusted Partner—**  
The partnership with Ex Nihilo enables us to consistently satisfy the IT Governance requirements for this program and reliably predict delivery of our systems.”  
**Practice Principal, HP Services***

## Company Data

<b>Cage Code:</b>	3CMC8
<b>DUNS Number:</b>	065494473
<b>NAICS Codes:</b>	541611, 541618 611430, 541512, 541511, 541330
<b>Contract Vehicles:</b>	NSETS-II, CIO-SP3, Seaport-e
<b>Certifications:</b>	EDWOSB, DC CBE, MDOT MBE

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